



ANDTEK

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Pre-qualified for ISPN

Yes

Industry Focus

Government

Theatre Coverage

US
EMEA
APAC

Contact Us:

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Business Application Overview

The ANDTEK Government Solution delivers advanced features on our scalable platform for government, public safety and defense agencies. Integrating ANDTEK services into Cisco Unified Communications networks enables government institutions to fully leverage their communications infrastructure and meet regulatory and compliance requirements.

Reduced complexity by implementing a highly available and flexible platform offers security and safety services as well as public and emergency announcements, crisis conferencing functionality and integration of government databases and directories into the unified communications system - all on one platform with optimized administration and standards compliant integration into Cisco Unified Communications Manager.

Market Opportunity

Governments have to leverage their communications structure to respond to national, citizen and business needs while reducing the cost for IT infrastructure. Improving productivity in governments is realized by automating manual processes, consolidating communications applications and streamlining communications processes.

Benefits for government institutions are:

- Enables agencies to share infrastructure and business services to reduce costs, improve efficiency, and improve the government employee and citizen experience.
- Emergency announcements, crisis conferencing and priority calling services to sustain government operations during inclement weather, pandemic, or emergency situations.
- Prevent communications infrastructure misuse and increase security and safety throughout the unified communications system.
- Improving administrative efficiency by integration different types of communications on one platform.

- Meet legal regulations and compliance requirements by secure voice and monitoring.
- Improves citizen service experience through faster communications response and small distributed call center services.

Associated Cisco Technology

Cisco Unified Communications Manager, Cisco Unified Communications Manager Express, Cisco Unified Contact Center Express, Cisco Unified Messaging

Required Cisco Specializations

Cisco Advanced Unified Communications Specialization

Target Partner

Cisco partners delivering unified communications solutions. Preferred partners have a focus on government services.

- Cisco Advanced Unified Communication Specialized Partners
- Cisco Authorized Technology Provider Partners
- Cisco Gold and Cisco Silver Partners

Partner Engagement Model

ANDTEK solutions are sold through Cisco partners and VARs only. Our ANDTEK partner program allows partners to select their desired level of partnership to add value for customer solutions. Besides offering pre- and postsales support to our partners we deliver technical services through our ANDTEK support center.

Application Specific Sales & Technical Training

ANDTEK offers online and onsite training for certified partners. Besides training there are downloadable resources, like presentations, brochures and technical manuals available for partners. Available onsite

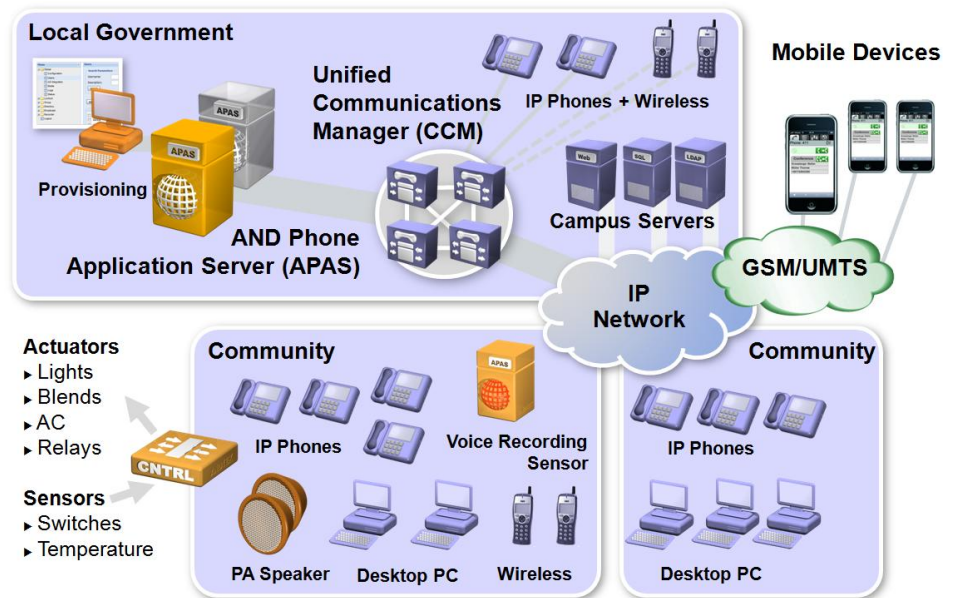
trainings are:

- [ANDTEK Applications for Unified Communications - Technical \(AUCT\)](#)
- [ANDTEK Applications for Unified Communications - Sales \(AUCS\)](#)

Get Started Now

Contact us now at info@andtek.com and let us establish a beneficial partnership for you and your customers.

Reference Architectures



Sales Tools

[ANDTEK Solutions Overview](#)

[ANDTEK Government Solutions](#)

[AND Phone Software](#)

[AND Desktop Software](#)